



#AGM2017

ANNUAL GENERAL MEETING

3 de abril MADRID

Patrocinado por:

GÓMEZ-ACEBO & POMBO





### DID YOUR ORGANIZATION MAKE CONTINGENCY PLANS BEFORE THE REFERENDUM?

11%

78%

11%

YES

NO





#### HAS YOUR COMPANY NOW DEVELOPED A STRATEGY ON HOW IT WILL FUNCTION IN A BREXIT-PROCESS CONTEXT?

30%

52%

19%

YES

NO





### WILL YOUR COMPANY WAIT UNTIL THE END OF NEGOTIATIONS BEFORE ACTING ON THAT STRATEGY?

37%

YES

33%

NO

30%

••4••





# ARE YOU NOW MORE CONFIDENT OR MORE NERVOUS ABOUT THE IMPACT ON YOUR BUSINESS AFTER THE REFERENDUM IN JUNE 2016?

30%

33%

22%

11%

4%

MUCH MORE NERVOUS

SLIGHTLY MORE NERVOUS

NO CHANGE SLIGHTLY MORE CONFIDENT

MUCH MORE CONFIDENT





a) HOW WOULD YOUR BUSINESS BE AFFECTED BY A SOFT **BREXIT (STRONG MIGRATION FLOWS AND ACCESS TO** SINGLE MARKET, CUSTOMS UNION)?

4% 26% 22% 22% 15% 11%

**EFFECT** 

STRONG NEGATIVE SLIGHT NEGATIVE **EFFECT** 

NO EFFECT

**EFFECT** 

SLIGHT POSITIVE STRONG POSITIVE **EFFECT** 





b) HOW WOULD YOUR BUSINESS BE AFFECTED BY A HARD BREXIT (LIMITED MIGRATION FLOWS AND ACCESS TO SINGLE MARKET, NO CUSTOMS UNION)?

31% 58% 8% 0%

0% 4%

**EFFECT** 

STRONG NEGATIVE SLIGHT NEGATIVE **EFFECT** 

NO EFFECT

**EFFECT** 

SLIGHT POSITIVE STRONG POSITIVE **EFFECT** 







### a) WHAT PRIORITY SHOULD BE GIVEN IN THE NEGOTIATION **TO TALENT FLOWS?**

0%

22%

78%

LOW **PRIORITY** 

**MEDIUM PRIORITY** 









### b) WHAT PRIORITY SHOULD BE GIVEN IN THE NEGOTIATION TO THE REGULATORY REGIME?

8%

LOW **PRIORITY**  35%

**MEDIUM PRIORITY**  58%









#### c) WHAT PRIORITY SHOULD BE GIVEN IN THE NEGOTIATION TO TARIFFS?

12%

27%

62%

LOW **PRIORITY** 

**MEDIUM PRIORITY** 







#### WHAT PRIORITY DO YOU BELIEVE THE NEGOTIATORS WILL **GIVE BUSINESS?**

11%

41%

48%

LOW **PRIORITY** 

**MEDIUM PRIORITY** 







#### HOW WOULD A "HARD BREXIT" AFFECT THE SPANISH **ECONOMY?**

30% 63%

4%

4%

STRONG NEGATIVE **EFFECT** 

**SLIGHT NEGATIVE EFFECT** 

**NO EFFECT** 

**SLIGHT POSITIVE EFFECT** 

**STRONG POSITIVE EFFECT** 







## DO YOU BELIEVE SPAIN WOULD ACCEPT ECONOMIC DAMAGE IF NECESSARY TO ENSURE A STABLE EU?

11%

NO

81%

**POSSIBLY** 

7%

**DEFINITELY** 



### ••10••



## WHAT ROLE DO YOU BELIEVE SPAIN WILL PLAY IN NEGOTIATIONS?

54%

**PASSIVE ROLE** 

35%

**LEADING ROLE** 

12%

### ••11••





IN THE LIGHT OF NEW INFORMATION COMING TO LIGHT POST-REFERENDUM, DO YOU THINK THE REFERENDUM SHOULD BE REPEATED?

63%

33%

4%

YES

NO

### ••12••





### ONCE ARTICLE 50 IS TRIGGERED, DOES YOUR ORGANISATION PLAN TO MOVE OPERATIONS OUT OF THE UK?

60%

12%

4%

24%

NONE

SOME

**SIGNIFICANT** 

### • • 13 • •





## WHAT SHOULD SPAIN'S PRIORITIES BE FOR THE FUTURE OF THE UK/SPAIN RELATIONSHIP?

22%

48%

7%

15%

7%

TRADE AGREEMENTS

FREEDOM OF MOVEMENTS FOR GOODS AND PEOPLE

**SECURITY** 

THE RIGHTS POR
SPANISH RESIDENTS
IN THE UK

SPECIFIC INDUSTRIES, IE: CARS, FINANCE







#AGM2017

GENERAL MEETING

3 de abril MADRID

Patrocinado por:

GÓMEZ-ACEBO & POMBO